

Corporate Presentation





INTRODUCTION

A Trusted Partner

XSEN Logistics is a forward-thinking logistics company dedicated to delivering exceptional logistics solutions that meet the evolving needs of our clients in both maritime and land sectors.

Founded by industry veterans Jonathan Petit and Amadou Sakhir Gaye, XSEN Logistics combines extensive experience with innovative practices to provide tailored services. We are committed to excellence, ensuring that every aspect of our operations adheres to the highest local and international standards.

Our focus is on building long-term partnerships that foster value creation and sustainable growth, enabling our clients to navigate the complexities of logistics with confidence.

With a strong foundation in the oil and gas sector, we leverage our expertise to deliver efficient, reliable, and cost-effective solutions, making us a trusted partner in logistics management across West Africa.





INTRODUCTION



WHO WE ARE:

XSEN Logistics is a premier logistics company founded by Jonathan Petit and Amadou Sakhir Gaye, offering over 25 years of combined industry expertise. We provide innovative, tailored logistics solutions that address the unique challenges of our clients in West Africa. Our dedicated team focuses on building strong partnerships to deliver exceptional service and exceed expectations.

OUR COMMITMENTS:

At **XSEN Logistics**, we are committed to excellence, integrity, and sustainability in all our operations. We prioritize transparency and continuous improvement, adapting our services to meet the evolving needs of our clients. By fostering long-term relationships, we aim to be a trusted partner in achieving their logistics goals.



INTRODUCTION

OUR PROMISE

At XSEN Logistics, we promise to deliver exceptional, tailored logistics solutions that meet the highest standards of quality and reliability. We are committed to transparency and integrity in all our dealings, ensuring trust in every partnership. Above all, we strive to exceed client expectations and ensure satisfaction at every stage of the logistics process.



OUR JOURNEY AND EXPERTISE



At XSEN Logistics, our journey began with the vision of transforming logistics services in West Africa. Founded by Jonathan Petit and Amadou Sakhir Gaye, we combine over 30 years of industry experience to tackle the unique challenges our clients face. Our expertise encompasses various logistics areas, including maritime transport, customs clearance, and supply chain management. This diverse knowledge enables us to provide comprehensive solutions tailored to meet each client's specific needs. Together, we aim to redefine logistics and set new standards for the industry



OUR FOUNDERS

Amadou Sakhir Gaye

As the co-founder and CEO of XSEN Logistics, Amadou Sakhir Gaye brings over 20 years of expertise in logistics and maritime operations, particularly in the oil and gas sector. His career is distinguished by his ability to manage complex offshore projects and effectively navigate the operational challenges inherent in dynamic environments.

Amadou's extensive experience spans a wide array of maritime services, including managing port logistics and coordinating large-scale offshore operations. Under his leadership, XSEN Logistics focuses on fostering innovation, ensuring safety, and delivering excellence in every project. His profound understanding of Senegal's maritime landscape, coupled with the integration of international best practices, has been pivotal to the company's success.

Amadou is dedicated to building a logistics firm that not only meets client needs but also contributes to the sustainable development of the local maritime industry.



OUR FOUNDERS

Jonathan PETIT

Jonathan Petit, co-founder and COO of XSEN, is a logistics and maritime expert with a wealth of experience in managing high-stakes offshore projects.

Throughout his career, Jonathan has been at the forefront of executing complex logistical operations in Senegal, building a reputation for his hands-on approach and commitment to operational excellence.

His expertise includes overseeing maritime support services, developing tailored solutions for the oil and gas sector, and ensuring the efficient coordination of all aspects of onshore & offshore logistics.

Jonathan's leadership at XSEN emphasizes collaboration with both local and international partners, ensuring that the company delivers cutting-edge solutions while fostering local talent and expertise. His focus on innovation, safety, and client satisfaction continues to drive XSEN growth and success in the ever-evolving maritime industry.



OUR SERVICES



Tailored Logistics Solutions

XSEN Logistics designs customized logistics strategies to meet the specific needs of large-scale projects across various sectors, ensuring efficiency and effectiveness at every step.



Strategic Project Management

We specialize in managing complex logistics for oil, gas, and mining projects. Our expert team coordinates all logistics activities to ensure seamless execution and delivery.



XSEN Logistics

Maritime Support Services

We provide extensive maritime support, including port logistics and marine assistance, ensuring compliance with regulations and smooth cargo movement through ports.



Supply Chain Optimization

Our approach focuses on analyzing and enhancing supply chains, reducing costs, and improving service delivery, tailored to meet clients' operational demands.



EXPERIENCE IN SENEGAL XSEN Logistics — A Proven Foundation

XSEN Logistics leverages extensive industry experience and expertise in the Senegalese market, cultivated through previous successful ventures as co-founders of SENTRAK LOGISTICS.

SENTRAK Logistics played a pivotal role in establishing our presence in Senegal's oil and gas sector. Through our successful completion of key projects, such as SANGOMAR and GTA, we demonstrated our ability to manage complex logistics and operations within this demanding environment.

This success laid the groundwork for our ongoing endeavors, showcasing our precision and reliability in navigating large-scale projects.

Building on this legacy, we launched XSEN Logistics, enhancing our logistical capabilities and allowing us to provide seamless support across both maritime and logistics sectors. XSEN Logistics enables us to offer a comprehensive range of services, from managing intricate supply chains to overseeing transportation and storage, while maintaining high standards of safety, efficiency, and local content compliance that our clients expect.

Upcoming Project

Ndayane Port - Senegal

Budget: 1 Billion USD

Project starts: Q2 2024

Quayside lenght: 840 + 410 meters

Operator: Dubai Port World

Contractors: JAN DE NUL, China Harbour

Engineering Company

<u>DP World and Senegal Government lay first</u> <u>stone to mark start of construction of Port of</u> <u>Ndayane</u>

Energy & Power Plant - Mali & Senegal

Delivery of 7 x 120 T engines and 200 Containers

Expansion of IMAFER SA Bamako and

FABRIMETAL SA Dakar

OUR CLIENTS & PARTNERS













