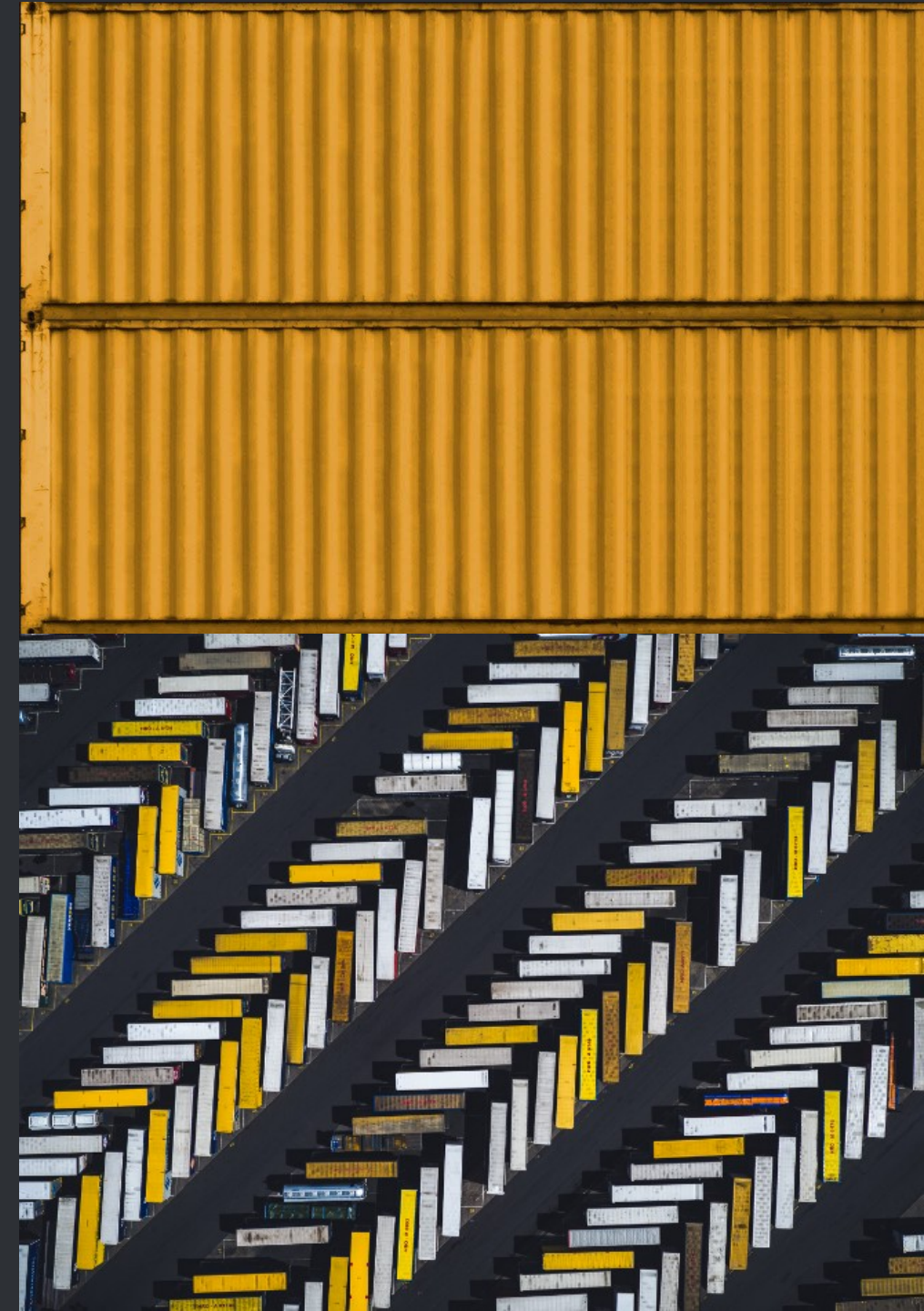




BRAVOTRAN

Rod Talbot

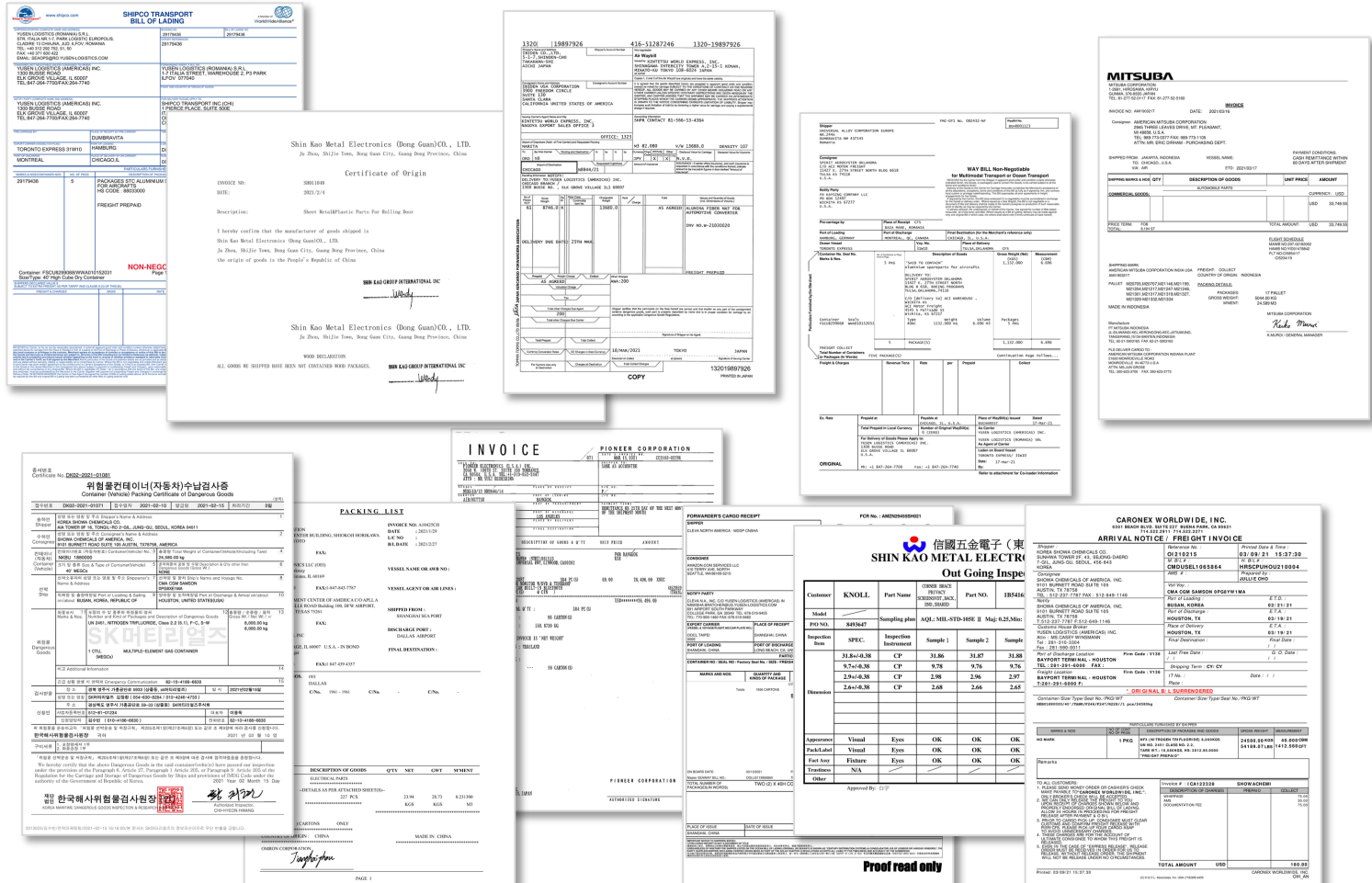
Vice President



Automate the Mundane.

Accelerate growth.

Freight forwarders are drowning in documents and manual work

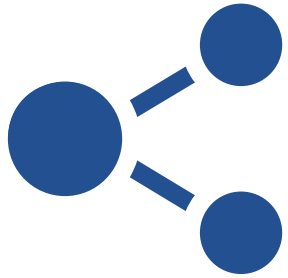


Documents are a critical input to your process

But categorizing, sorting, and documents is a time sink

Manual payables processing adds thousands more hours of labor

Our solutions



1. BravoTran Routing

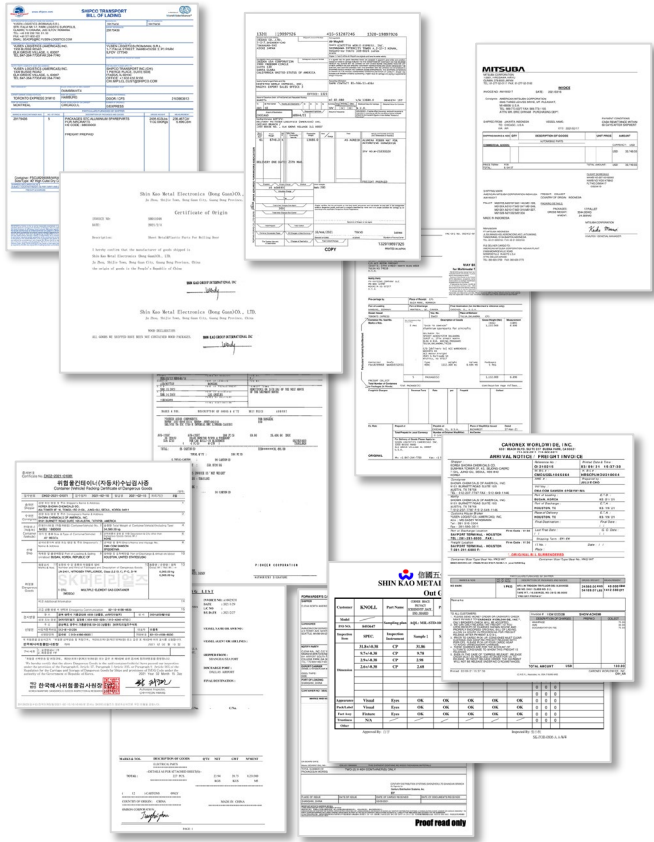
Automatically identifies, splits, sorts, and attaches all incoming documents to the relevant job



2. BravoTran Payables

Automatically matches invoiced amounts to accrual line items and resolves exceptions, effortlessly

1. Routing automates Document Management



"Master BOL"



"Pre - Alert"



"Arrival notice"



"Vendor invoice"



Shipments & consolidations

C200948827

"House BOL"



"Comm. Invoice"



"Packing list"



"Cert. of origin"



S2092887626

"Cert Dang. goods"



"Manifest"



"Inspection report"



"Delivery order"



S2872839022

For all your documents, regardless of sender, file type, format, language, or arrangement

Only manage the exceptions, via our streamlined workflow

The screenshot displays the CargoWise web interface. At the top, there is a navigation bar with links for Dashboard, Activity, Email Search, Settings, Help, and Log out. Below this, a header section shows the current document: "Shipment documents Guardian Japan" with the email "mderosa@hubtran.com" and a timestamp of "03/16/2021 10:45 PM". A "Forward Email" button and a link to "Ignore All Groups" are also present.

The main workflow area consists of several steps: "Assign Sending Organization" (checked), "Identify Documents" (checked), "Group Documents" (checked), and "Assign Documents" (active). Below this, a search bar is available with a "Search" button. The search results show a shipment with the ID "SHP100080102".

The shipment details include:

- Unknown Consignor → Osaka, JP
- Laem Chabang, TH
- ETA 04/14/2013
- Guardian Japan Limited
- BOL BKOSC6654
- House Bill 320300076810
- Voyage 13004N
- Vessel TS JAPAN
- Container FCIU 3749292
- Organization TS Lines
- Weight 20,352 KGS
- Total Packs 10 Packages
- Invoice CV008275

At the bottom left, there is an "Add Reply" button and a prompt to "Select a shipment above or".

The central part of the interface displays a "House Ocean Bill of Lading" document. The document is a "BILL OF LADING" from T.S. LINES, issued by GUARDIAN INDUSTRY CORP. LTD. The document includes details such as the Bill of Lading Number (320300076810), the Shipper's Contract Number (BKOSC6654), and the Voyage Number (13004N). It also lists the consignee as GUARDIAN JAPAN LIMITED and the agent as TS LINES JAPAN LTD. (OSAKA OFFICE). The document is marked as "Copy Non-negotiable" and "SEAWAY BILL".

On the right side of the document, there is a vertical sidebar with several icons and labels: "House Ocean Bill of Lading", "ISF Filing Instruction", "Commercial Invoice", and "Packing List".

Quickly resolve issues, with real-time updates from CargoWise

Manage approvals from ops team for payables

Communicate back to senders and keep messages together in one place

2. Payables automates Accounts Payables processing

Pre-alert Sony Shipment HAWB FRLOG-3246 6290
mderosa@hubtran.com

07/14/2021 09:45 AM
Email Organization: Frankfurt Logistics

Forward Email Ignore All Groups

Assign Sending Organization
 Group Documents
 Review & Post

Document Message Master Airway Bill of Lading

Exceptions +

No matching accrual for new charge. Resolve

Invoice Number	Total Invoice	Invoice Date

Job	Charge	Expected	Accrued	Actual	Final	Needs Approval
S003847	Ocean Freight	5,000.00	5,000.00	5,000.00	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>

Additional Jobs or Line Items +

Search

Include Posted

Original suggestions

Job	Charge	Expected	Accrued	Actual	Final	Needs Approval
S003847	Ocean Freight	5,000.00	5,000.00	5,000.00	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>

Add Blank

Invoice Org
Larry's Steamship Line

Save & email creditor

074 STR 3246 6290 074 -3246 6290

Shipper's Name and Address: FRANKFURT LOGISTICS, KIRSTENSTRASSE 23, 60385 FRANKFURT AM MAIN, GERMANY

Shipper's Account Number: [Redacted]

Non-Vergabebill: Air Waybill

Shipper's Name and Address: K.L.M. - Royal Dutch Airlines, P.O. Box 1700, Schiphol Airport, Amsterdam - Netherlands, Member of IATA

Consignee's Name and Address: BENSON WORLDWIDE, SAC ESTES DRIVE, WOOD DALE, IL 60191, U.S.A.

Consignee's Account Number: [Redacted]

Issuing Carrier's Agent Name and City: FRANKFURT LOGISTICS, KIRSTENSTRASSE 23, 60385 FRANKFURT AM MAIN, GERMANY

Agent's IATA Code: [Redacted]

Account No.: [Redacted]

Point of Departure (Hub, if First Carrier) and Requested Routing: STUTTGART

Reference Number: [Redacted]

Original Shipping Information: [Redacted]

To: [Redacted]

By First Carrier: [Redacted]

By Second Carrier: [Redacted]

By Third Carrier: [Redacted]

By Fourth Carrier: [Redacted]

By Fifth Carrier: [Redacted]

By Sixth Carrier: [Redacted]

By Seventh Carrier: [Redacted]

By Eighth Carrier: [Redacted]

By Ninth Carrier: [Redacted]

By Tenth Carrier: [Redacted]

By Eleventh Carrier: [Redacted]

By Twelfth Carrier: [Redacted]

By Thirteenth Carrier: [Redacted]

By Fourteenth Carrier: [Redacted]

By Fifteenth Carrier: [Redacted]

By Sixteenth Carrier: [Redacted]

By Seventeenth Carrier: [Redacted]

By Eighteenth Carrier: [Redacted]

By Nineteenth Carrier: [Redacted]

By Twentieth Carrier: [Redacted]

By Twenty-first Carrier: [Redacted]

By Twenty-second Carrier: [Redacted]

By Twenty-third Carrier: [Redacted]

By Twenty-fourth Carrier: [Redacted]

By Twenty-fifth Carrier: [Redacted]

By Twenty-sixth Carrier: [Redacted]

By Twenty-seventh Carrier: [Redacted]

By Twenty-eighth Carrier: [Redacted]

By Twenty-ninth Carrier: [Redacted]

By Thirtieth Carrier: [Redacted]

By Thirty-first Carrier: [Redacted]

By Thirty-second Carrier: [Redacted]

By Thirty-third Carrier: [Redacted]

By Thirty-fourth Carrier: [Redacted]

By Thirty-fifth Carrier: [Redacted]

By Thirty-sixth Carrier: [Redacted]

By Thirty-seventh Carrier: [Redacted]

By Thirty-eighth Carrier: [Redacted]

By Thirty-ninth Carrier: [Redacted]

By Fortieth Carrier: [Redacted]

By Forty-first Carrier: [Redacted]

By Forty-second Carrier: [Redacted]

By Forty-third Carrier: [Redacted]

By Forty-fourth Carrier: [Redacted]

By Forty-fifth Carrier: [Redacted]

By Forty-sixth Carrier: [Redacted]

By Forty-seventh Carrier: [Redacted]

By Forty-eighth Carrier: [Redacted]

By Forty-ninth Carrier: [Redacted]

By Fiftieth Carrier: [Redacted]

By Fifty-first Carrier: [Redacted]

By Fifty-second Carrier: [Redacted]

By Fifty-third Carrier: [Redacted]

By Fifty-fourth Carrier: [Redacted]

By Fifty-fifth Carrier: [Redacted]

By Fifty-sixth Carrier: [Redacted]

By Fifty-seventh Carrier: [Redacted]

By Fifty-eighth Carrier: [Redacted]

By Fifty-ninth Carrier: [Redacted]

By Sixtieth Carrier: [Redacted]

By Sixty-first Carrier: [Redacted]

By Sixty-second Carrier: [Redacted]

By Sixty-third Carrier: [Redacted]

By Sixty-fourth Carrier: [Redacted]

By Sixty-fifth Carrier: [Redacted]

By Sixty-sixth Carrier: [Redacted]

By Sixty-seventh Carrier: [Redacted]

By Sixty-eighth Carrier: [Redacted]

By Sixty-ninth Carrier: [Redacted]

By Seventieth Carrier: [Redacted]

By Seventy-first Carrier: [Redacted]

By Seventy-second Carrier: [Redacted]

By Seventy-third Carrier: [Redacted]

By Seventy-fourth Carrier: [Redacted]

By Seventy-fifth Carrier: [Redacted]

By Seventy-sixth Carrier: [Redacted]

By Seventy-seventh Carrier: [Redacted]

By Seventy-eighth Carrier: [Redacted]

By Seventy-ninth Carrier: [Redacted]

By Eightieth Carrier: [Redacted]

By Eighty-first Carrier: [Redacted]

By Eighty-second Carrier: [Redacted]

By Eighty-third Carrier: [Redacted]

By Eighty-fourth Carrier: [Redacted]

By Eighty-fifth Carrier: [Redacted]

By Eighty-sixth Carrier: [Redacted]

By Eighty-seventh Carrier: [Redacted]

By Eighty-eighth Carrier: [Redacted]

By Eighty-ninth Carrier: [Redacted]

By Ninetieth Carrier: [Redacted]

By Ninety-first Carrier: [Redacted]

By Ninety-second Carrier: [Redacted]

By Ninety-third Carrier: [Redacted]

By Ninety-fourth Carrier: [Redacted]

By Ninety-fifth Carrier: [Redacted]

By Ninety-sixth Carrier: [Redacted]

By Ninety-seventh Carrier: [Redacted]

By Ninety-eighth Carrier: [Redacted]

By Ninety-ninth Carrier: [Redacted]

By One Hundredth Carrier: [Redacted]

33

Master Airway Bill of Lading

Manifest

House Airway Bill of Lading

How it works

GUARDIAN INDUSTRIES CORP. LTD.
42 MOG 7, HONGKHAMOH SUB-DISTRICT
NONGKHAE, SARABURI 18140 THAILAND
TEL.66-36-373373 FAX.66-36-373343-350

PAGE: 1
COMMERCIAL INVOICE NO. CV007720
DATE: Jan 12, 2013

SOLD TO: D4000076
GUARDIAN JAPAN LIMITED
INOKO BLDG. 6TH FLOOR,
32-9 HAKOZAKI-CHO NIHOHASHI,
CHUO-KU, TOKYO 103-0015
JAPAN

SHIP TO: D4000961
GUARDIAN JAPAN LIMITED
INOKO BLDG. 6TH FLOOR,
32-9 HAKOZAKI-CHO NIHOHASHI,
CHUO-KU, TOKYO 103-0015
JAPAN

TERM OF PAYMENT: DATED: PORT OF LOADING: LAEM CHABANG PORT, THAILAND
PORT OF DISCHARGE: NAHA, JAPAN

ISSUE BY: O/P 32days FEEDER: WINCHESTER STRAIT V. 002E
VESSEL: APL SOKHMA V. 056

COUNTRY OF ORIGIN: THAILAND DATE OF SHIPMENT: Jan 18, 2013

TOTAL PACK	PACK TYPE	LITE/ PACK	DESCRIPTION OF GOODS	SqM PER LITE	TOTAL SQM	UNIT PRICE (JPY /SqM)	AMOUNT JPY
10	BOX	25	Floar Clear 5.00 mm 75 x 100 in Our Reference No.: F0043776 - S8072702	4.8387	1,209.6750	416	503,225.00
3	BOX	21	Floar Clear 6.00 mm 75 x 100 in DRY PREMIUM	4.8387	304.8381	510	155,467.00 53,418.00
CIF NAHA, JAPAN							712,110.00
TOTAL (JPY SEVEN HUNDRED TWELVE THOUSAND, ONE HUNDRED AND TEN)							
INSURANCE (OPY) 3,046.00							
FREIGHT (OPY) 118,799.00							
F.O.B. LAEM CHABANG PORT, THAILAND(OPY) 590,269.00							
TOTAL SQ METERS 1,514.5131 (13 BOXES/PACKAGES/CASES/CRATES)							
TOTAL NET WEIGHT 18,762 KGS.							
TOTAL GROSS WEIGHT 19,646 KGS.							

SHIPPING MARK: GIN NO.1-13

GUARDIAN INDUSTRIES CORP. LTD.
AUTHORIZED SIGNATORY

1

OCR reads every line of text on every page

2

Machine learning identifies the document, matches it to the shipment and identifies discrepancies

3

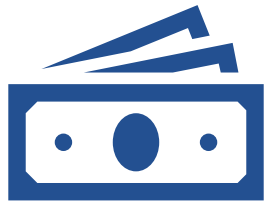
Workflow streamlines issue resolution

4

Integration with your forwarding system makes it all completely seamless

What it means for your business

Massive labor savings



allowing you to reduce costs and your team to focus on growing your business

Turbocharged operations



by immediately processing docs, getting your operations moving and you paid faster

Happier customers & trading partners



who are getting real -time updates, not waiting for your team to dig out their inbox

Our metrics

~0%
**CUSTOMER
CHURN**

99%
ACCURACY

1B DOCUMENTS
PROCESSED
in HubTran...and counting!

\$50 MILLION SAVED
by our customers...and counting!



With technology used by forwarding and logistics leaders



Yusen Logistics



TFI
International



DSV



England
LOGISTICS



FLS
TRANSPORT



MITSUBISHI LOGISTICS
AMERICA CORPORATION



AWA
AMERICAN WORLDWIDE AGENCIES



eShipping®



KUEHNE+NAGEL



LOADDELIVERED



MoLo



NFI



NTG



its
logistics



ReedTMS
LOGISTICS



Ryder
Logistics & Transportation
Solutions Worldwide



TA
SERVICES



WERNER
ENTERPRISES

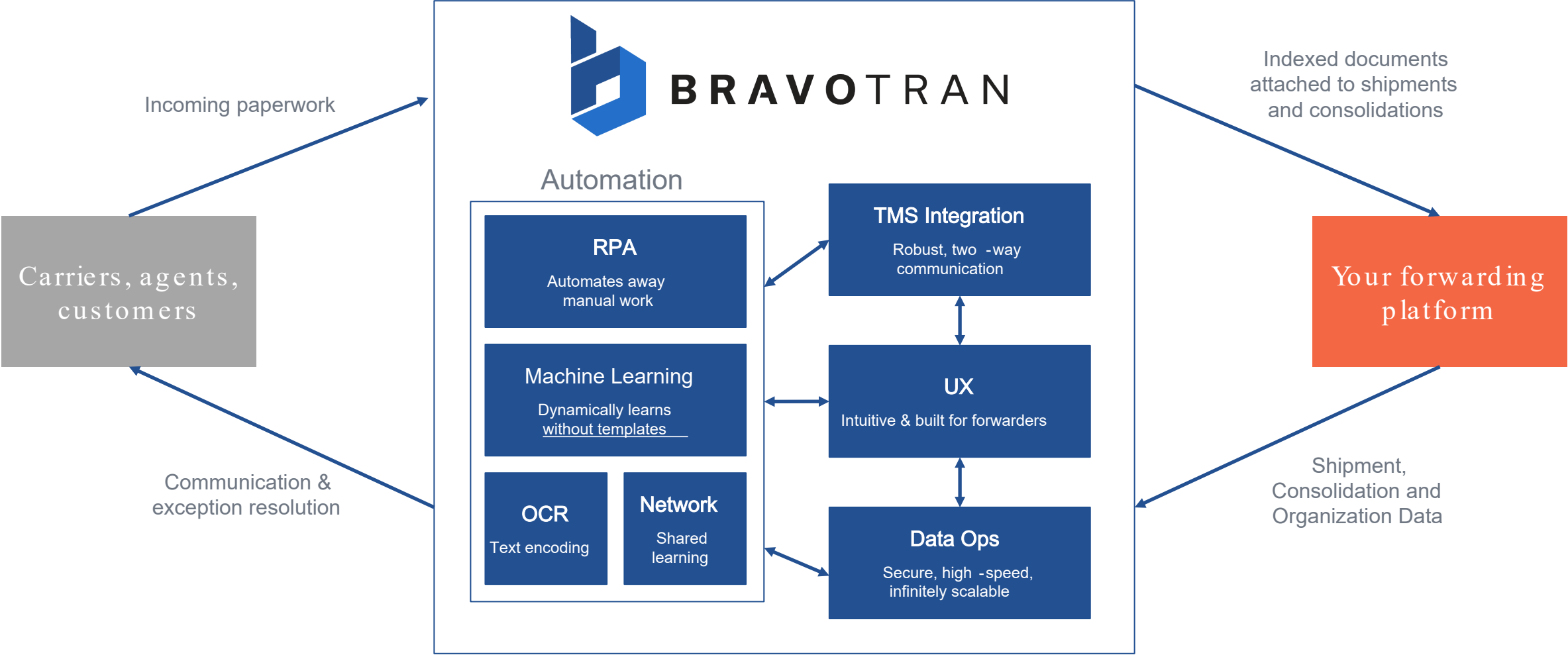


WORLDWIDE
EXPRESS



ARRIVE
LOGISTICS

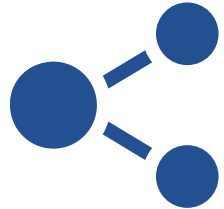
BravoTran's battle-tested technology stack



Shipment Builder and Customs Automator on tap for Q4

Current

Routing



Identify and assign incoming documents automatically

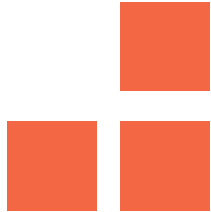
Payables



Extract and confirm key payables info from incoming invoices

2021 Q4

Builder



Automatically create shipments based on received documents

Customs



Automatically populate customs info from commercial invoices and packing lists

Getting started is easy

Get up and running *fast*

- No need to change how you currently receive messages
- Configure interface
- Set up BravoTran workflow
- Train your team (<1 hour)

Simple, risk -free pricing

- Routing: \$1.00 USD per shipment
- Payables: \$1.00 USD per invoice per shipment
- No setup, licensing, or training fees
- No minimums, no term

BravoTran: Built different

Product

Sophisticated machine learning and automation means **no templating**

That means you can start with BravoTran **today**, not months from now

And it means we handle **100% of your documents**, not just a select few

Company

Built by industry veterans and **trusted** by the largest 3PLs and forwarders

We know what it means to create **real, lasting value** for our customers

And how to provide **secure, scalable solutions** that grow with you over time

Questions?



Rod Talbot

rtalbot@bravotran.com

www.bravotran.com

[https://www.linkedin.com/
company/bravotran/](https://www.linkedin.com/company/bravotran/)

Appendix

Turbocharging your operations with workflow triggers

By setting up CargoWise workflow triggers, BravoTran Routing facilitates a range of totally automated processes throughout the shipment, such as:

