



# XLP AGM 2018

**The Sheraton Saigon Hotel & Towers  
Ho Chi Minh, Vietnam**

5-7<sup>th</sup> September, 2018



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Ho Chi Minh, Vietnam, Sheraton Saigon Hotel & Towers

**Register now!**



## Welcome Message

from **Gary Dale Cearley**,  
XLProjects' Executive Director

*"Many of you may well know that I lived fifteen years in Vietnam. I lived in Saigon for ten of those, on two different occasions. Our first network, AerOceaNetwork (AON), was born when I was in this town as well as the holding company, Advanced International Networks Ltd. And many of you will also know that I owned a freight forwarding company in Vietnam from 1996 to 2004. In fact, it was the very first 100% foreign invested logistics company ever licensed in the Socialist Republic of Vietnam. True story. I sold that company years ago and it has been sold since again. It is now known as Swire Logistics.*

*Why the reminiscing? Vietnam has been a big part of my life so it feels like a personal best to come back to the city with an AGM of a successfully growing network. And it is even more special to me because this year is the fifteen year anniversary of Advanced International Networks Ltd. So fifteen years in Vietnam. Fifteen years of AIN. And I get to share it with some of the most special logistics professionals in the world.*

*Work hard. Do right by people. Life will treat you well."*

## Ho Chi Minh, Vietnam



Ho Chi Minh City, also known by the locals as Saigon, is Vietnam's largest city by both population and area and is also the most important commercial center. The city is an important cargo hub not only for Vietnam but within Southeast as well. It is also fast becoming a world class manufacturing center, exporting Vietnamese made products far and wide. The Ho Chi Minh City metropolitan area, together with nearby Bien Hoa, is at the vortex of the largest amount of foreign investment in Vietnam as well.

Besides commercial interests there are also many appealing sites and attractions for the casual visitor to see

within the city. Saigon is also not far from other interesting regional areas such as the Mekong Delta and a myriad of beaches up and down Vietnam's long coastline. And within the city there are many famous traditional markets for shopping, such as the Ben Thanh Market, where visitors can get a sense of the real Vietnam. Not to be done by shopping, Saigon boasts a plethora of restaurants from cuisines representing all parts of the world as well as many delicious styles of local fare.

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## The Spouse Club



As a new addition to this year's event, we are introducing the spouse club!

Having been to Ho Chi Minh before, we know what a fantastic and historical location it is. Therefore we are sure there will be a number of our members who will want to bring their partners this year.

As such, we would like to arrange some group activities for your spouses to enjoy whilst the hard work and meetings go on.

On the 6<sup>th</sup> September, 2018 there will be a welcome lunch and spa

treatments! On the 7<sup>th</sup> September, 2018, is yet to be determined, as we want to make this extra special!

These activities are in addition to the two social functions (cocktail reception and banquet dinner), which the spouses will also be able to attend.

\*Please note the spouse club is only applies for registered spouses with the event and there is no additional cost.

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## Preliminary Agenda

Date	Time	Activity
5 <sup>th</sup> September 2018	19:00 – 19:30	Registration
5 <sup>th</sup> September 2018	19:30 – 21:00	Welcome Cocktail
6 <sup>th</sup> September 2018	8:30 – 9:00	Registration
6 <sup>th</sup> September 2018	9:00 – 12:00	Presentations
6 <sup>th</sup> September 2018	12:00 – 12:30	Group Photo
6 <sup>th</sup> September 2018	12:30 – 13:30	Lunch
6 <sup>th</sup> September 2018	13:30 – 17:00	One-to-one meetings
<b>6<sup>th</sup> September 2018</b>	<b>18:00 – 22:00</b>	<b>Banquet Dinner on Bonsai Cruise</b>
7 <sup>th</sup> September 2018	9:00 – 12:30	One-to-one meetings
7 <sup>th</sup> September 2018	12:30 – 13:30	Lunch
7 <sup>th</sup> September 2018	13:30 – 17:30	One-to-one meetings
<b>7<sup>th</sup> September 2018</b>	<b>17:30 – 18:00</b>	<b>Prize Draw and Conclusion of Event</b>

## Costs

Attendee	Normal Rate	Early Bird Fast Pay Rate*
1 <sup>st</sup> Attendee	USD 1195.00	USD 995.00*
2 <sup>nd</sup> Attendee	USD 1145.00	USD 945.00*
3 <sup>rd</sup> Attendee	USD 1095.00	USD 895.00*
Spouse**	USD 395.00**	USD 395.00**

\* Valid for those who register before 5<sup>th</sup> April 2018 and make payment within 5 working days from their registration.

\*\*Spouses are allowed to attend the evening social functions and spouse club activities only. They will not be allowed to enter the meeting venue or attend the one to one meetings.

## Sponsorship

Sponsorship packages at the AGM are a great way to maximize your exposure and benefit from attending. If you want to be remembered within the group, investing into sponsorship is a great way to market your company to the community.

There are options to suit all budgets! If this sounds interesting and you would like to discuss the sponsorship opportunities, please contact us at:

[Sponsorship@XLProjects.net](mailto:Sponsorship@XLProjects.net)



**Sheraton**  
**Saigon**  
HOTEL & TOWERS

88 Dong Khoi Street, District 1,  
Ho Chi Minh City, Vietnam

Sheraton Saigon Hotel And Towers is a luxurious 5-star property conveniently located only 4.3km (2.7mi) from the centre of Ho Chi Minh City. Guests of the hotel will have easy access to Ho Chi Minh City Hall, Ho Chi Minh City Museum and Saigon Notre-Dame Basilica. Reunification Palace, Ben Thanh Market and Mariamman Temple are also not far away.

Sheraton Saigon Hotel And Towers boasts 470 fully equipped, air-conditioned bedrooms. Hotel customers are offered the following room facilities: remote lighting/-drapery/curtain control, direct-dial phone, multi-line phone, coffee/tea maker and voice mail. Rooms are equipped with iron/ironing board. In addition there is separate sitting area, minibar, blackout drapes/curtains and desk in the rooms.



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## ROOM RATES:

XLProjects (XLP) has negotiated the following preferred rates for our members:

### Premier Deluxe

37 sqm

Approx USD 155++ per night

A surcharge of Approx USD 20.00 per night will be charged for double occupancy

(Rate will be charged in Vietnamese Dong (VND))

### Includes:

- One buffet breakfast
- Internet Access



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## The Bonsai Legacy Cruise

This year's dinner will be held on the beautiful Bonsai Legacy Cruise.

We will escape the bustle of the city and cruise the waters of the Saigon River. Savor a sumptuous dinner, accompanied by live entertainment, while floating past Ho Chi Minh's enchanting nighttime cityscape.



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## The XLP AGM 2017 Recap – Amsterdam, The Netherlands.

Last year's event was a huge success. Held in the Amsterdam Marriott Hotel, project forwarders from all over the world came together to network and create new business opportunities!

Don't miss out this year!



More photos from the event!

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