



# 4<sup>th</sup> XLP AGM 2016

Trump Ocean Club® International  
Hotel & Tower Panama.  
September 18-20<sup>th</sup>, 2016  
Panama City, Panama



Trump Ocean Club® International Hotel & Tower,  
Panama • 18<sup>th</sup> – 20<sup>th</sup> September, 2016

[Register now!](#)



## Welcome Message

from **Gary Dale Cearley**,  
XLProjects' Executive Director

*"XLProjects is now in its fourth year. Wow! Our first public outing was at the Breakbulk Americas in October of 2012. At that point we almost had not members in our group at all. Virtually everyone I saw at that meeting was asking me whether I planned to go after the members of my former network. They expected that I would. I didn't. I had bigger plans for XLProjects. I wanted to build our own individual personality. I wanted that we have a group that didn't overlap my old group. I wanted to start fresh, with new blood. I thought it would make a difference in who we'd become as a group and I am both happy and proud to say that I was right.*

*XLProjects will look into our fifth year in Panama City, where their canal is looking to its second century. I think this is very fitting for where we have been, what we have accomplished and where we will be going. There are lots of great analogies between XLProjects and the Panama Canal. For instance, we are both in existence to help companies trade and do business. Our business flows aren't unidirectional; they are two way. And the more you use us the more important we will become to your business.*

*I visited Panama the first time in 2015 to see what kind of place it is. I can report that it is vibrant, active and looking to the future, just like the XLProjects Network. So we will find ourselves at the crossroads of the shipping world when the crossroads of the project cargo world goes into its fifth year in business. How very apropos!*

*I very much look forward to being there with you and stepping into the future with XLProjects and the Panama Canal."*

## About Panama City, Panama!



Panama is known as “the crossroads of the Americas” and for good reason as it is positioned between North and South America. Most famous for its world changing Panama Canal, Panama is also a vibrant country, rich in tradition and beauty. This year, the XLProjects team have a treat in store for you! They will be holding their 4th AGM in Panama City, Panama in the luxurious Trump Ocean Club International Hotel & Tower.

For anyone in the freight forwarding business, Panama City is a must see. The Panama Canal is just a short 60 jaunt away. Be sure not to miss it! The 77 km canal sees annual traffic of over 15,000 vessels each year. In operation since 1914, the canal changed the course of history and increased international trade by immeasurable

margins. The Panama Canal is one of the Seven Wonders of the Modern World! Now, while all of that is exciting enough, allow us to enlighten you about all the other treats Panama City provides.

Ancon Hill is the perfect starting point for any visitor. It is a steep 200 meter hill which allows you a beautiful view of Panama City. The road up the hill is a popular hiking and jogging path and there are three great look-out points. It was under US jurisdiction as part of the Panama Canal Zone for much of the 20th century and therefore remained a wilderness unlike most of the surrounding urbanized parts of the city. There you have a genuine chance to see all types of wildlife including sloths, armadillos and deer.

Too tired to make the climb atop Ancon Hill? Then head over to Panama Viejo (Old Panama). This historic site contains the remaining ruins of the first Spanish city on the Pacific coast of the Americas. Founded by Pedro Arias de Avila on 15 August 1519, the city was the starting point of the expeditions that conquered the Incan Empire in Peru. Most of the gold and silver that Spain took from the Incas passed through here. In 1671 the pirate Henry Morgan sacked the city with 1,400 men marching from the Caribbean coast across the jungle and today only the bits and pieces that Morgan left can be admired.

Feeling adventurous and need to get out of the city proper? Hail a taxi and travel about 20 km to Isla Taboga. This will allow you to escape out of the city and relax or play on its sandy beaches, ride Jet Ski's, speed boats and fishing charters. First settled by the Spanish in 1515, Isla Taboga has a charming village with the second-oldest church in the western hemisphere! The island is also known as the "Island of Flowers" for its sweet-smelling blossoms at certain times of the year.

Once back in Panama City, be sure to check out Casca Viejo. Following the destruction of the old city in 1671, Casco Viejo was built as a walled city on a peninsula a few kilometers away from Panama Viejo to protect its settlers against future pirate attacks. As Panama City expanded, the city's elite abandoned Casco Viejo. In recent years, however, it has regained some of its former glory and is a favorite of visitors.

If you want to take a nice and peaceful walk or fancy spending an early morning or afternoon riding a bike, be sure to see the Amador Causeway. The Amador Causeway connects the three islands by the entrance to the Panama Canal to the mainland. From the causeway, there is a terrific view of Panama City, and the Bridge of the Americas. Many Panamanians like to spend their weekends jogging, riding a bicycle or rollerblading down the causeway, or having a meal or drinks in one of the many restaurants and bars on the islands.

Of course, as this is a meeting of freight forwarders, the must see attraction for you is the Panama Canal. The man-made 77 km Panama Canal changed the course of shipping and travel by connecting the Atlantic and Pacific oceans across a narrow strip of land in Panama. The canal enables ships to pass through a series of locks to get from one side to the other. The easiest and best way to visit the canal from Panama City is to go to the Miraflores Locks, where a platform offers visitors a good view of the locks in operation.

As you can see, Panama City has much and more to offer. Experience and relish the luxury of the Trump Ocean Club International Hotel & Tower, view a sunset from Ancon Hill, marvel at mankind's ability to defy nature at the Panama Canal or simply spend your free-time relaxing on a beach. This is the one AGM you do not want to miss and we at XLProjects are proud to invite you. So, what are you waiting for? Sign up today and get your early bird special.

## Preliminary Agenda

Date	Time	Activity
18 <sup>th</sup> September 2016	19:00 – 19:30	Registration
<b>18<sup>th</sup> September 2016</b>	<b>19:30 – 21:00</b>	<b>Welcome Cocktail</b>
19 <sup>th</sup> September 2016	8:30 – 9:00	Registration
19 <sup>th</sup> September 2016	9:00 – 12:00	Presentations
19 <sup>th</sup> September 2016	12:00 – 12:30	Group Photo
19 <sup>th</sup> September 2016	12:30 – 13:30	Lunch
19 <sup>th</sup> September 2016	13:30 – 17:30	One-to-one meetings
<b>19<sup>th</sup> September 2016</b>	<b>19:00 – 22:00</b>	<b>Banquet Dinner</b>
20 <sup>th</sup> September 2016	9:00 – 12:30	One-to-one meetings
20 <sup>th</sup> September 2016	12:30 – 13:30	Lunch
20 <sup>th</sup> September 2016	13:30 – 17:30	One-to-one meetings
<b>20<sup>th</sup> September 2016</b>	<b>17:30 – 18:00</b>	<b>Prize Draw and Closing Speech</b>
<b>20<sup>th</sup> September 2016</b>	<b>18:00 – 19:30</b>	<b>Conclusion of Event Drinks and Canapes</b>

## Costs

Attendee	Normal Rate	Early Bird Fast Pay Rate*
1 <sup>st</sup> Attendee	USD 995.00	USD 895.00*
2 <sup>nd</sup> Attendee	USD 945.00	USD 845.00*
3 <sup>rd</sup> Attendee	USD 895.00	USD 795.00*
Non-Member	USD 995.00	USD 995.00
Spouse**	USD 295.00**	USD 295.00**

\* Valid for those who register before 18<sup>th</sup> April, 2016 and make payment within 5 working days from their registration.

\*\*Spouses are allowed to attend the evening social functions only

## Sponsorship

Sponsorship packages at the AGM are a great way to maximize your exposure and benefit from attending. If you want to be remembered within the group, investing into sponsorship is a great way to market your company to the community.

There are options to suit all budgets! If this sounds interesting and you would like to discuss the sponsorship opportunities, please contact us at: [Sponsorship@XLProjects.net](mailto:Sponsorship@XLProjects.net)

**TRUMP**  
**OCEAN CLUB**  
INTERNATIONAL HOTEL & TOWER  
PANAMA

Calle Punta Colón  
Panama City,  
Panamá 0833-00321

## Trump Ocean Club® International Hotel & Tower Panama.

Whoever said less is more never had more. And they've certainly never stayed at the Trump Ocean Club® International Hotel & Tower Panama. Rising 70 stories above Panama Bay along Punta Pacifica's pristine peninsula, this luxury hotel in Panama City, Panama unites exclusive amenities, innovative accommodations and the signature services of Trump Attaché™. Trump's sleek design evokes a majestic sail fully deployed in the wind. This Panama hotel is the tallest and largest building in Central America, with a landmark address that's redefining luxury in Panama. Steps from Punta Pacifica's sophisticated shops and nightlife, five minutes from the financial district and minutes from Panama City, this top hotel in Panama gives you the perfect setting to unite business with pleasure.

Unique among the world's finest hotels and resorts, Trump Panama delivers a superior level of modern convenience including meeting facilities outfitted with sophisticated technology. The 13th-floor deck features five radiant pools with waterfront dining.

Staying true to Trump's unmatched reputation for excellence, every aspect of the tower has been designed to showcase some ocean views, and each of the 369 hotel rooms and suites is exquisitely furnished in an elegant, cosmopolitan style. From the international Ocean Sun Casino to gourmet dining, this is opulence at its absolute finest.



## ROOM RATES:

Room Type	Single Occupancy Rate	Double Occupancy Rate
Deluxe Room (Partial Ocean View)	US\$ 145.00 per room, per night	US\$ 155.00 per room, per night

Suite Type	Single Occupancy Rate	Double Occupancy Rate
Suites on the Curve	US\$ 209.00 per room, per night	US\$ 219.00 per room, per night
Junior Suites	US\$ 309.00 per room, per night	US\$ 319.00 per room, per night
Executive Suites	US\$ 409.00 per room, per night	US\$ 419.00 per room, per night
Presidential Suite	US\$ 2,999.00 per room, per night	US\$ 2,999.00 per room, per night

## RATE INCLUSIONS:

Breakfast buffet for the registered adults at Barcelona Restaurant and complimentary Internet access in room.

## ROOM TAX:

The above rooms rates are subject a state-imposed occupancy tax, currently 10%.

## SUMMARY OF TAXES, FEES & GRATUITIES:

- Sales Tax, currently 7%, is applicable to every purchase, with the exemption of room rate; which is subject to occupancy tax only.
- 12% gratuity fee will be included in all food and beverage bills.
- \$6.50 USD Porterage Service Round Trip
- \$4.00 USD Maid Service Per Room, Per Night

